

To,

M/s: -POONAM INSTRUMENTS**Date: 18th November 2014**

Address: Reg. Office: Gut No.86, Behind Hotel Devgiri,
New Mumbai Express Highway, Near Waluj MIDC,
Karodi, Aurangabad-431136, Maharashtra.

Retail Registration Code: FLK2014357

Dear,

Mr. Yogesh Chintamani/Mr. Vijaykumar Dahale

As a part of our Retail Initiative, we welcome you to the team of Fluke Retail Network,
For selling Fluke Retail Product Range mentioned in this document.

Being a part of Fluke Retail Network you will have access to

- Sales tools like, catalogue, pricelist etc.
- Product is availability for you, at your respective stockist
- Personal day to day attention by our representative to support you grow

What makes you a part of Fluke network?

- Your interest in selling & promoting Fluke products
- Alignment with our Regional Stockist
- Interest to showcase our range in your display
- Promote Fluke range with complete product knowledge
- Fluke Product knowledge (online training module access will be given)

Once you start placing regular orders with our respective stockist. We will help you
To grow with us

Our Expectations from Registered Retailer

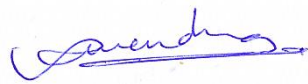
- Enhance knowledge of the customer and sell the Genuine Warranty Fluke products
- Provide Authorised Access to after sales support for the customer
- Maintain the merchandising and proper display of Fluke products
- Participate actively in Fluke programs & promotions

Our representative would be meeting you regularly and will ensure that, all these basic needs are made available to you. The representative will not only support you in terms of sales promotional Tools, but also keep you updated with the latest schemes, product developments, training Requirements and will be a communication medium between us. Our focus will remain to make you grow along with us.

Thank you, we appreciate your valuable support to us

Let us build Fluke in India together.

Best Regards,



Devendra Verma
Retail Sales Manager



Sr.no	Model
1	Fluke 101
2	Fluke 101+
3	Fluke 106
4	Fluke 107
5	Fluke-15B+
6	Fluke-17B+
7	Fluke-115
8	Fluke-362
9	Fluke-302+
10	Fluke-303
11	Fluke-305
12	Fluke-317
13	Fluke-374
14	Fluke-319
15	Fluke -1503
16	Fluke-1507
17	Fluke-1AC-A1-II
18	Fluke-2AC/90-1000VC
19	Fluke-LVD2
20	Fluke-T+PRO
21	Fluke -9062
22	Fluke-59
23	Fluke-59 Max
24	Fluke-59 Max+
25	Fluke-62 MAX
26	Fluke-414D
27	Fluke -419D
28	Fluke-424D
29	Fluke-971
30	Fluke-922
31	Fluke-CO2-20
32	Fluke-RLD2
33	Fluke-771
34	Fluke-I1010
35	Fluke-I410
36	Fluke-TL71
37	Fluke-TL75
38	Fluke-TL175
39	Fluke -TPAK
40	Fluke-i2500-18
41	FUSE-11A/1000V BS (SET OF 5 FUSE)
42	FUSE, 500 MA
43	FUSE -440MA/1000VBS
44	FUSE 315MA
45	Carry Case for Fluke 10X series